***Read the following advertisment and mark the letter A, B, C and D on your answer sheer to indeicate the option that best fit each of the numbered blanks from 1 to 6.***

# INSURANCE TELESALES

Do you (1) previous sales experience? Are you Apollo ilable from January 6th until the end of March? We are currently looking for someone to (2) insurance renewals sales. The role will (3) calling existing customers and asking them if they intend to (4) , and if necessary, discuss how we can keep them as (5) customer. The role is a 3-month fixed term contract. The hours of work will be 8:45am until 5pm Monday to Friday. We are looking for a hard worker (6) is computer literate and has a good telephone manner.

(**Adapted from** *https://*[*www.examenglish.com/*)](http://www.examenglish.com/%29)

**Question 1. A.** have **B.** need **C.** want **D.** must **Question 2. A.** took up **B.** deal with **C.** look up **D.** look after **Question 3. A.** involving **B.** involves **C.** involved **D.** involve

**Question 4. A.** renew their policy **B.** policy their renew **C.** their policy renew **D.** policy renew their

**Question 5. A.** the **B.** an **C.** no articles **D.** a **Question 6. A.** where **B.** whose **C.** who **D.** whom

***Read the following leaflet and mark the letter A, B, C or D on your answer sheet to indicate the option that best fits each of the numbered blanks from 7 to 12.***

# PROMOTE MENTAL WELL-BEING AT HOME!

*Nurturing Your Mind and Spirit*

Taking care of our mental health is just as important as our physical health, (7) helps us cope with stress, build resilience, and lead fulfilling lives.

## Facts and Figures

* Nature’s Impact: Studies show that (8) time outdoors can significantly reduce stress levels. However, many people feel they lack access to green spaces.
* Screen Time Concerns: Excessive daily screen time is linked to increased anxiety and depression. (9) spending too much time on the phone screen, why don’t we go outside and get some fresh air?

## Positive Actions You Can Take

* Designate a cozy corner in your home for reading, meditation, or simply unwinding. (10) inviting with soft lighting, plants, and comfortable seating.
* Start a gratitude journal! Write down three things you're thankful (11) each day to cultivate a positive mindset.
* Make time for meaningful conversations with family and friends. Connect with (12) regularly help strengthens your support network and combats feelings of isolation.

**Question 7. A.** which **B.** when **C.** where **D.** who **Question 8. A.** spend **B.** spent **C.** spending **D.** spends **Question 9. A.** Although **B.** Instead of **C.** On account of **D.** Irrespective of **Question 10. A.** Throw away **B.** Pass out **C.** Put off **D.** Make it

**Question 11. A.** for **B.** to **C.** as **D.** it

**Question 12. A.** another **B.** other **C.** others **D.** to other

***Mark the letter A, B, C or D on your answer sheet to indicate the best arrangement of utterances or sentences to make a meaningful exchange or text in each of thefollowing questions from 13 to 17.***

## Question 13.

1. Linda: They all sound fun. I'll try to join all of them if I can.
2. Nam: I can see it on the map. It's an open booth and it looks huge! Visitors can play Vietnamese traditional games such as tug of war and bamboo dancing.
3. Linda: But where's the Vietnamese booth?

(**Adapted from** *Global Success*)

**A.** a-b-c **B.** b-c-a **C.** c-b-a **D.** a-c-b

## Question 14.

1. B: No. I wouldn't I think it would be a boring job. I wouldn't like working alone.
2. A: Do you think you'd be a good receptionist?
3. B: I think I'd be OK. I'm confident but not organized.
4. A: Would you like to be a receptionist?

(**Adapted from** *iLearn Smart World*)

**A.** c-a-b-d **B.** d-a-b-c **C.** c-a-d-b **D.** a-c-b-d

## Question 15.

1. In addition, his humility and selflessness are qualities that I deeply admire because he always put the needs of the nation above his own interests and demands.
2. Ultimately, his vision for a united and prosperous Vietnam continues to inspire generations, reminding us of the importance of unity and resilience in the face of adversity.
3. Dear Philip, I hope this letter finds you well. When it comes to life stories, I wanted to share the admirable life of Uncle Ho, also known as President Ho Chi Minh.
4. To commence with, his unwavering dedication to the liberation of Vietnam from colonial rule is a testament to his courage and resilience.
5. Warm regards,
6. What about the life stories you admire? Share with me as soon as possible. I’m looking forward to hearing from you.

**A.** b-c-a-e-d-f **B.** b-d-e-a-c-f **C.** c-d-a-b-f-e **D.** c-e-d-a-b-f

## Question 16.

1. In 1976, Steve Jobs co-founded Apple Inc. with Steve Wozniak. They introduced the Apple II that became popular due to its user-friendly design.
2. Eventually, Apple purchased NeXT in 1996, and Jobs returned to Apple as CEO, he introduced revolutionary products such as the iPod, iPhone, and iPad.
3. After that, Jobs left Apple in 1985 and founded NeXT Inc., which focused on creating high-end workstations.
4. Unfortunately, Jobs passed away on October 5, 2011, leaving behind a legacy as a visionary entrepreneur and innovator.
5. While managing NeXT Inc., Jobs also became the CEO of Pixar Animation Studios, which produced successful films.

**A.** d-b-e-c-a **B.** a-e-d-b-c **C.** b-e-a-c-d **D.** a-c-e-b-d **Question 17.**

1. As a result, globalization has made the world of music more diverse and inclusive, bringing people together through the universal language of music.
2. With the internet and digital technology, musicians can easily distribute their music to fans in different countries.
3. In conclusion, the ability to share music globally is a significant benefit of globalization that has enriched the music industry and brought joy to people everywhere.
4. Globalization has many benefits for music, one of which is the ability to share music with people all around the world.
5. For example, a musician from Africa can now share their music with fans in Europe or Asia with just a few clicks.

**A.** b-d-a-e-c **B.** d-b-e-a-c **C.** d-b-a-e-c **D.** b-a-e-c-d

**---- HẾT ----**